

Crystal C. Hall

Daniel J. Evans School of Public Affairs
University of Washington
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Education

- Ph.D. Psychology
Princeton University
Princeton, NJ
June, 2008
Dissertation Title:
“Decisions under Poverty: A Behavioral Perspective on the Decision Making of the Poor”
Advisor: Eldar Shafir, Ph.D.
- MA. Psychology
Princeton University
Princeton, NJ
January, 2006
Thesis Title: “The Irresistible Influence of Useless Information”
- B.S. Decision Science / Policy and Management
Carnegie Mellon University
Pittsburgh, PA
May, 2003

Additional Training

Institute for Humane Studies, Social Change Workshop: Rationality and Public Institutions
University of Virginia – June 2004

Research Interests

Judgment and Decision Making
Public Policy
Social Cognition

Academic Appointments

September 2008 – Present Assistant Professor, Daniel J. Evans School of Public Affairs
University of Washington

Professional Experience

May 2002-July 2003 Research Assistant, Carnegie Mellon University
Emotion and Social Policy Decision Making
Jennifer S. Lerner, PhD
Deborah A. Small, PhD

May 2002-August 2002 Summer Research Assistant, Carnegie Mellon University
Literature Review: Sexual assault prevention
Data Analysis: National Longitudinal Study of Youth
(NLSY 97)
Baruch Fischhoff, PhD
Andrew Parker, PhD

Awards, Fellowships, and Scholarships

2006 - 2008 Princeton Wilson Fellow: Fellowship of Woodrow Wilson Scholars
Woodrow Wilson School of Public and International Affairs

2006 Travel award recipient
National Science Foundation funded Judgment and Decision Making
Preconference: Annual Meeting of the Society of Personality and Social
Psychology

2004 Student Poster Award, First Runner Up
Annual Meeting of the Society for Judgment and Decision Making

2004, 2005 Honorable Mention, National Science Foundation Predoctoral Fellowship

2003-2004 President's Fellowship, Princeton University

2003 Carnegie Mellon University Senior Leadership Award

1999-2003 Carnegie Mellon University Half Tuition Scholarship

Publications and Manuscripts Under Review

Hall, C. C., Goren, A., Chaiken, S., and Todorov, A. (in press) "Shallow cues and deep effects: Trait judgments from faces and voting decisions" Chapter in preparation for *The Political Psychology of Democratic Citizenship* (eds. Borgida, E., Sullivan, J.L., & Federico, C.M.)

Hall, C. C., Ariss, L. & Todorov, A. (2007) The illusion of knowledge: When more information reduces accuracy and increases confidence. *Organizational Behavior and Human Decision Processes*, 103(2), 277-290.

Todorov, A., Madisodza, A., Goren, A. & **Hall, C. C.** (2005) Inferences of competence from faces predict election outcomes. *Science*, 208, 1623-1626.

Manuscripts in Preparation

Hall, C. C. & Shafir, E. "Decision making in the context of poverty: The Influence of Trust on Economic Decision Making"

Oppenheimer, D. & **Hall, C. C.** "Novel Applications Resulting from an Alternate Method of Implementing Social Judgment Theory"

Professional Research Presentations

Hall, C.C., Todorov, A., Goren, A., & Ballew, C. (February, 2008). *Trait inferences from faces and voting decisions*. Presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Hall, C. C. & Oppenheimer, D. (August 2007). *The Technique of error parsing as a method of judgment analysis*. Manuscript presented at the biennial conference for Subjective Probability, Utility and Decision Making, Warsaw, Poland.

Hall, C.C. (November 2007). *Understanding Poverty: A Behavioral Perspective on the Decision Making of the Poor*. Presented at the Harvard University Kennedy School of Government, Cambridge, MA.

Hall, C.C. (April 2007). *Understanding Poverty: A Behavioral Perspective on the Decision Making of the Poor*. Presented at the Daniel J. Evans School of Public Affairs Faculty Research Seminar, University of Washington, Seattle, WA.

Hall, C.C. (April 2007). *Understanding Poverty: A Behavioral Perspective on the Decision Making of the Poor*. Presented at the Carnegie Mellon University department of Social and Decision Sciences Research Seminar, Pittsburgh, PA.

Hall, C. C. (January 2007). *Trust and decision making in the context of poverty*. Manuscript presented at the Daniel J. Evans School of Public Affairs Faculty Research Seminar, University of Washington, Seattle, WA.

Hall, C. C. & Shafir, E. (November 2006). *Trust and decision making in the context of poverty*. Manuscript presented at the annual meeting of the Society for Judgment and Decision Making, Houston, TX.

Hall, C. C. & Oppenheimer, D. (November 2006). *Novel Applications Resulting from an Alternate Method of Implementing Social Judgment Theory*. Manuscript presented at the annual meeting of the Brunswik Society, Houston, TX.

Hall, C. C. & Todorov, A. (November, 2005). *The Irresistible Influence of Useless Information*. Manuscript presented at the annual meeting of the Society for Judgment and Decision Making, Toronto, ON, Canada.

Hall, C. C., Todorov, A., & Shafir, E. (February, 2005) *Scale-ing the Wall of Public Opinion: Response Scales and Self Inferences*. Manuscript presented at the Northeast 4-College Conference, Princeton, NJ.

Professional Poster Presentations

Hall, C. C. & Shafir, E. (January, 2007). *Trust and decision making in the context of poverty*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.

Hall, C. C. & Shafir, E. (June, 2006). *Decision making in the context of poverty: The role of trust in economic decision making*. Poster presented at the biennial Behavioral Decision Research in Management Conference, Santa Monica, CA.

Hall, C. C. & Shafir, E. (January, 2006). *Decision making in the context of poverty: The role of trust in economic decision making*. Poster presented at the Judgment and Decision Making Preconference for the annual meeting of the Society for Personality and Social Psychology, Palm Spring, CA.

Hall, C. C. & Todorov, A. (January, 2005). *When more information is less: The illusion of knowledge in the prediction of uncertain events*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Hall, C. C. & Todorov, A. (November, 2004). *When more information is less: The illusion of knowledge in the prediction of uncertain events*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Minneapolis, MN.

Hall, C. C. & Todorov, A. (May, 2004). *How much do you know about the war with Iraq? Response scales and self-inferences*. Poster presented at the annual meeting of the American Psychological Society, Chicago, IL.

Teaching Experience

Head Teaching Assistant

The Psychology of Decision Making and Judgment – Fall 2004, Fall 2005
Instructors: Daniel Kahneman, PhD and Eldar Shafir, PhD

Laboratory Instructor

Introduction to Psychology – Spring 2006
Instructor: Samuel Glucksburg, PhD

Laboratory Instructor

Introduction to Psychology – Spring 2005
Instructor: Joel Cooper, PhD

Assistant in Instruction

Introduction to Social Psychology – Summer 2005
Instructor: Deborah Prentice, PhD

Academic Service

2005 - 2007 : Graduate Fellow, Forbes College (Princeton University)

2000 - 2002: Student representative – Carnegie Mellon Presidential Diversity Advisory Committee

Graduate Mentor for Undergraduate Senior Theses:

Savannah Sachs, 2008

“First Impressions Based on Facial Appearance Can Influence Criminal Sentencing Decisions”

Alexis Burakoff, 2004

“The Influence of Alternating Identities on Attitudes Among the Poor”

Professional Affiliations

American Psychological Association

American Psychological Society

Society of Judgment and Decision Making

Society of Personality and Social Psychology